

MUHAMMAD USMAN KHAN

Senior Odoo Developer

ERP Architecture · Custom Modules · Business Automation



5.8+ Years
Experience



91+ Odoo
Projects



86+ Custom
Modules



12+
Integrations

Odoo 15–19 · Python · PostgreSQL · OWL · QWeb · REST/XML-RPC APIs

Explore Odoo Case Studies →



usman.codcrafters.org/odoo

Sales Orders

1,248

▲ 18.6%
vs last month

Invoiced

\$ 2.45M

▲ 22.4%
vs last month

Projects

91

Active Projects



Lead



Quotation



Sales Order



Delivery



Invoicing



Payment



ODOO EXPERTISE

Full-Cycle ERP Engineering

From business analysis and architecture to development, deployment and long-term support.



5.8+ Years
Odoo Experience



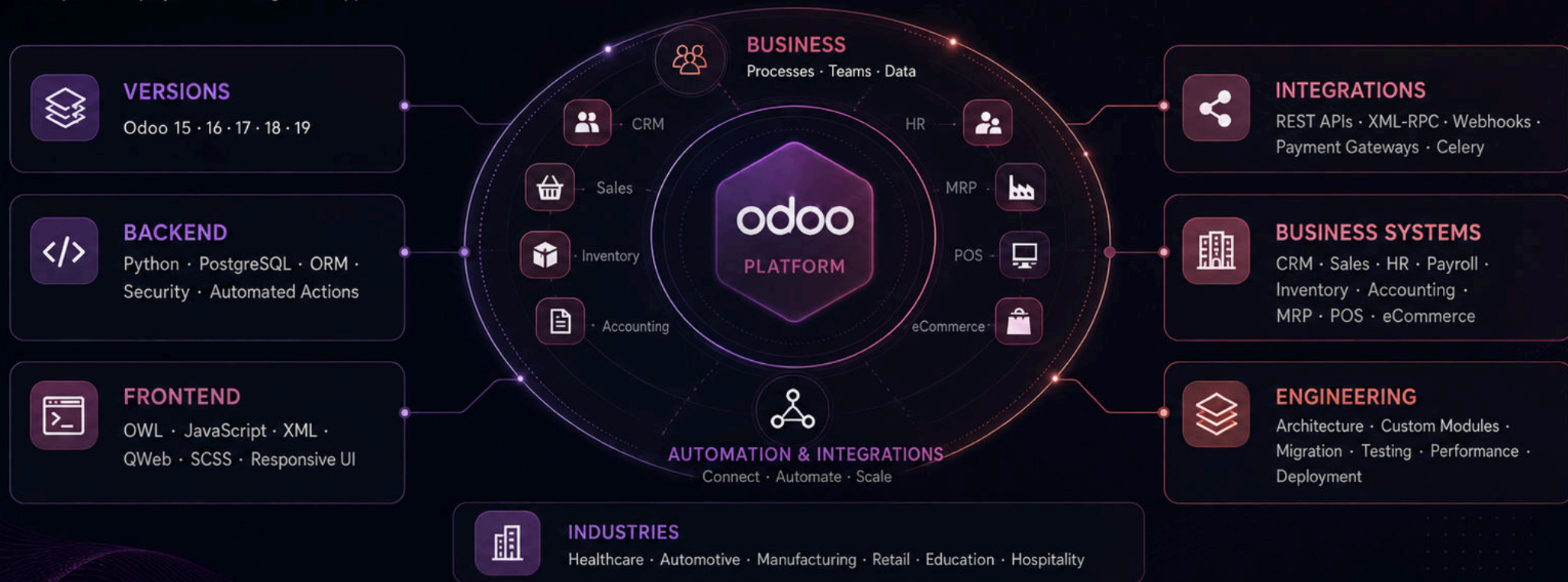
91+ Projects
Delivered



86+ Modules
Custom Built



12+ Integrations
External Systems



ERP systems designed for scalability, accuracy and measurable business impact.



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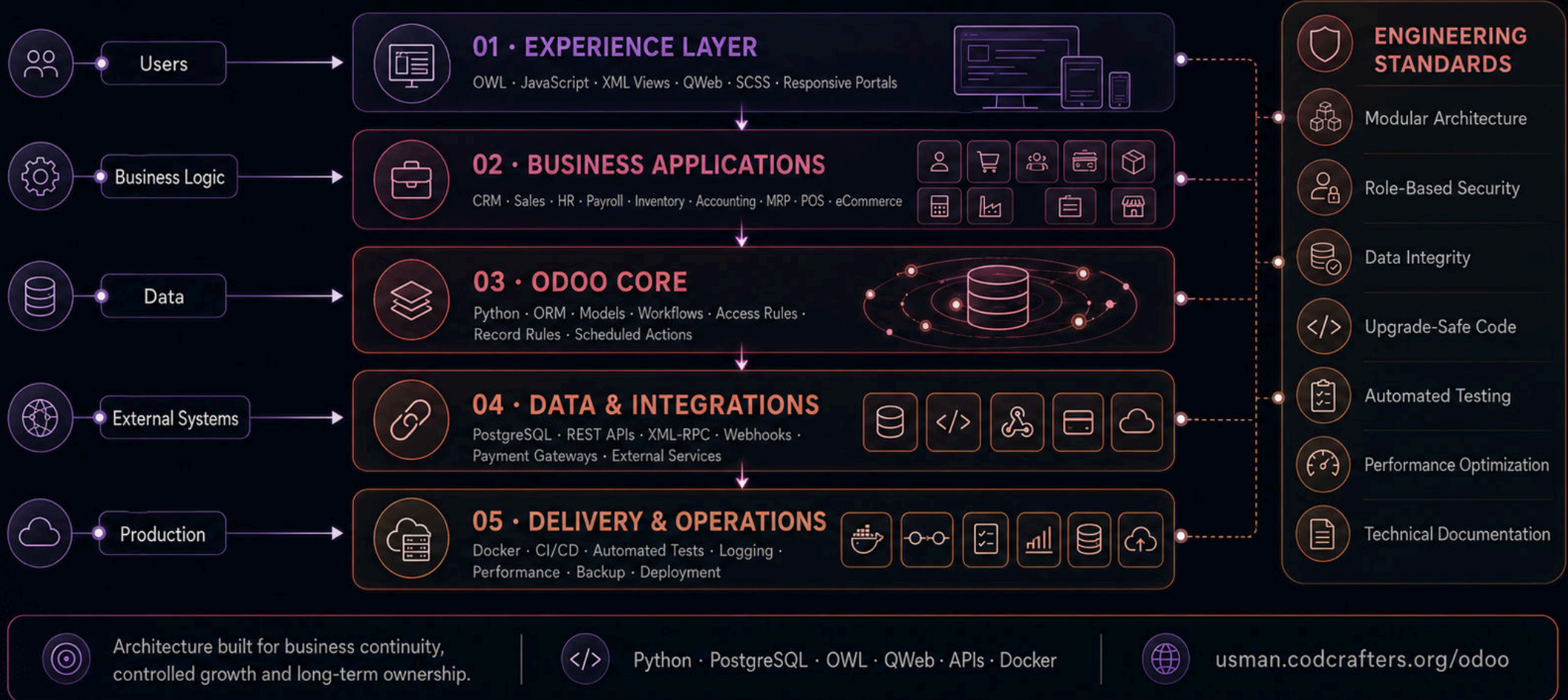
PROFESSIONAL JOURNEY

Global Odoo experience across ERP engineering, reporting, AI integration and technical leadership.



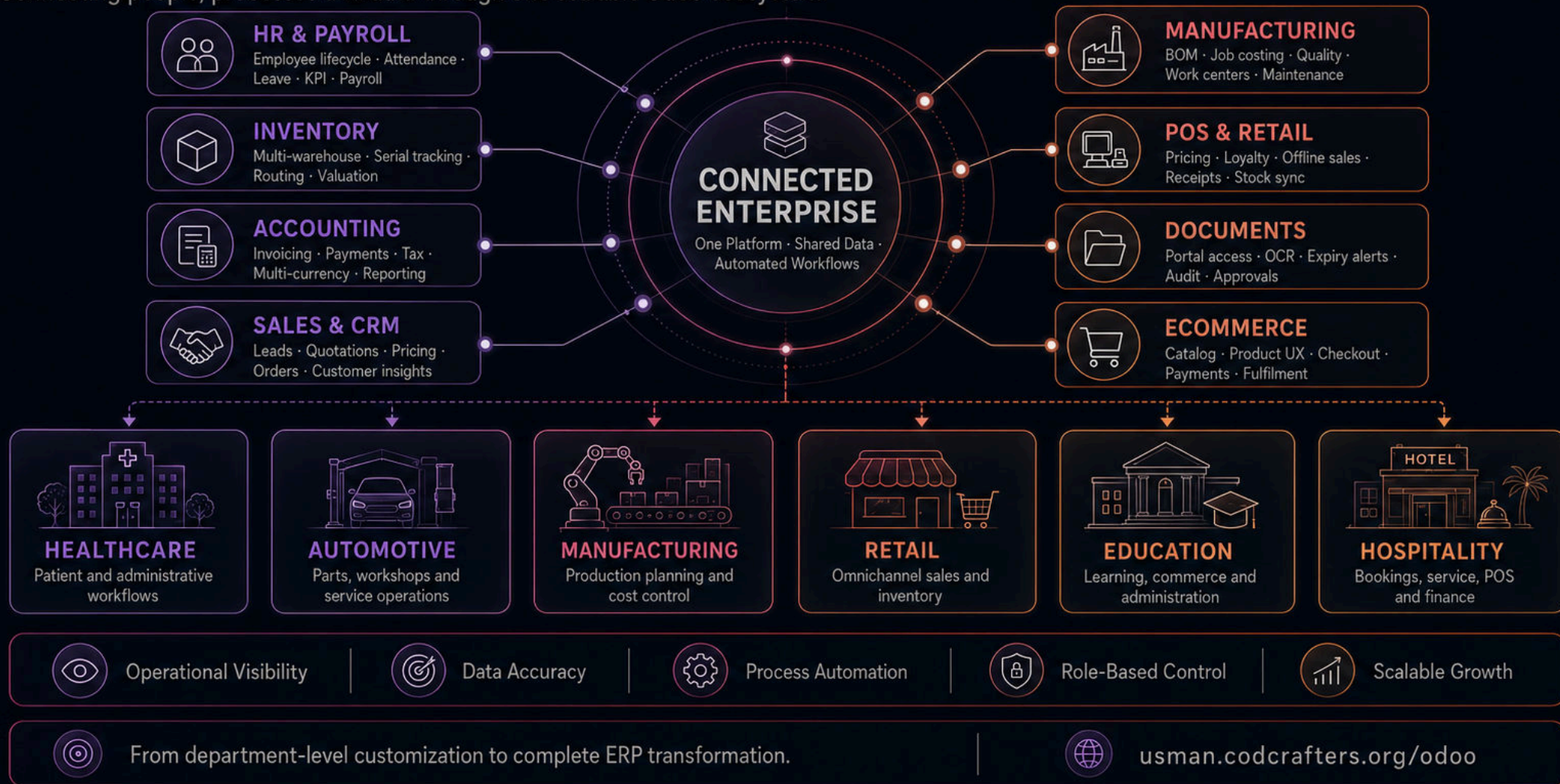
ODOO TECHNICAL ARCHITECTURE

Designing secure, scalable and maintainable ERP systems from interface to infrastructure.



INDUSTRIES & BUSINESS FUNCTIONS

Connecting people, processes and data through one scalable Odoo ecosystem.



FLAGSHIP ODOO IMPLEMENTATIONS

Selected ERP transformations combining business strategy, custom development and operational automation.

01

B2B & EDUCATION eCOMMERCE PLATFORM

Personalized pricing · Real-time stock ·
Secure checkout · Order tracking



Commerce Experience

Odoo Website · Sales · Inventory · Payments

02

MINI-PC DISTRIBUTION PROGRAM

Distributor onboarding · Serial tracking ·
Contracts · Fulfilment



03

ODOO SYSTEM-OF-RECORD

Centralized inventory, pricing, orders
and customer data



DISCOVER



ARCHITECT



BUILD



INTEGRATE



LAUNCH



SUPPORT



Unified Operations



Accurate Data



Automated Workflows



Scalable Delivery



Three implementations. One engineering principle: turn fragmented processes into connected operations.



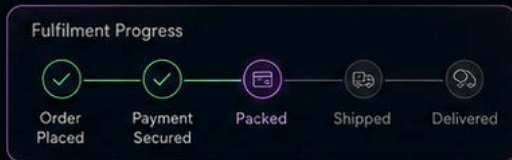
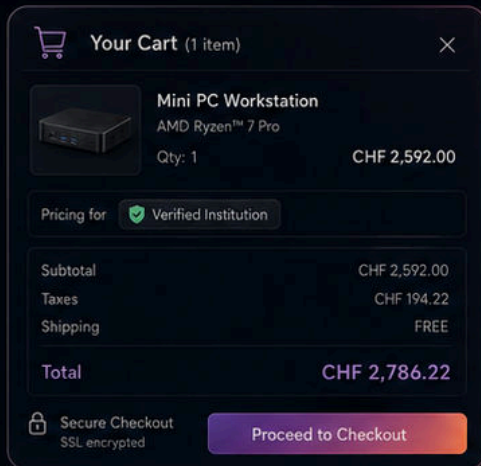
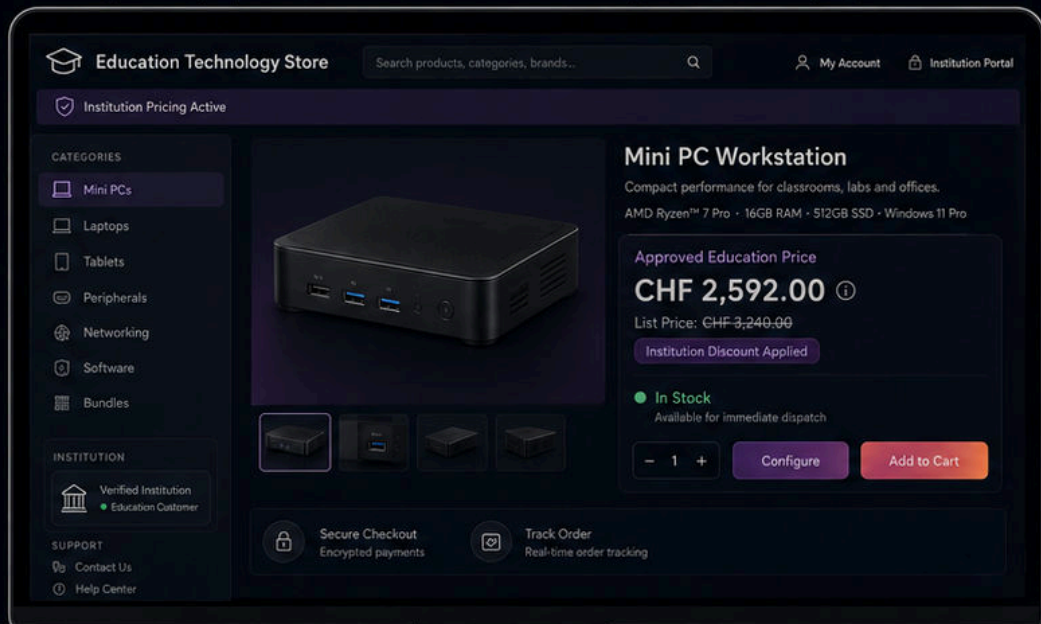
Explore detailed case studies



usman.codcrafters.org/odoo

B2B & EDUCATION eCOMMERCE PLATFORM

Personalized purchasing experiences for institutions, distributors and approved customer groups.



THE CHALLENGE

Different customer groups required controlled pricing, reliable stock visibility and a simple purchasing journey without manual quotation handling.



THE SOLUTION

Built an Odoo-powered commerce workflow with customer-specific price lists, live inventory, secure checkout, order tracking and connected back-office fulfilment.



BUSINESS VALUE

- ✓ Faster Purchasing
- ✓ Consistent Pricing
- ✓ Accurate Availability
- ✓ Connected Fulfilment



MY ROLE

Solution Architecture · Custom Development · Commerce Workflow · Integration · Production Support



CUSTOMER VERIFIED



PRICING APPLIED



STOCK CONFIRMED



ORDER PLACED



PAYMENT SECURED



FULFILMENT TRACKED



ODOO WEBSITE



SALES



INVENTORY



PRICELISTS



PAYMENTS



CUSTOMER PORTAL



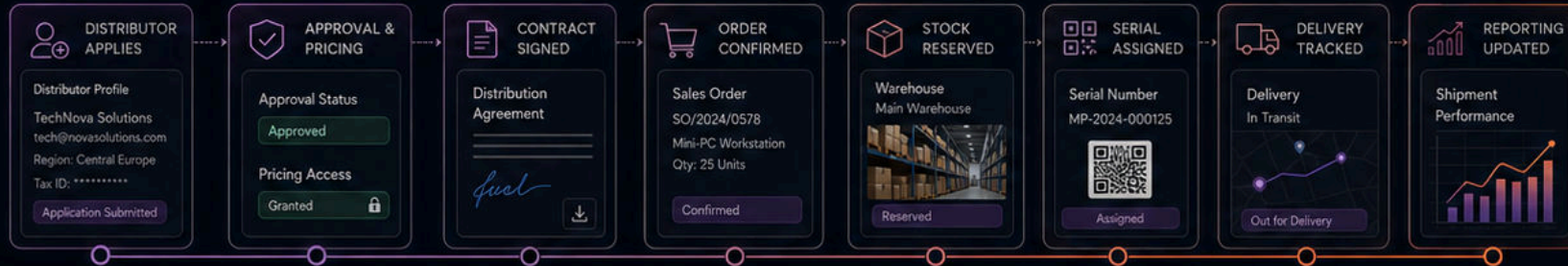
Turning complex B2B purchasing rules into a clear, self-service digital experience.



usman.codcrafters.org/odoo/b2b-education-ecommerce

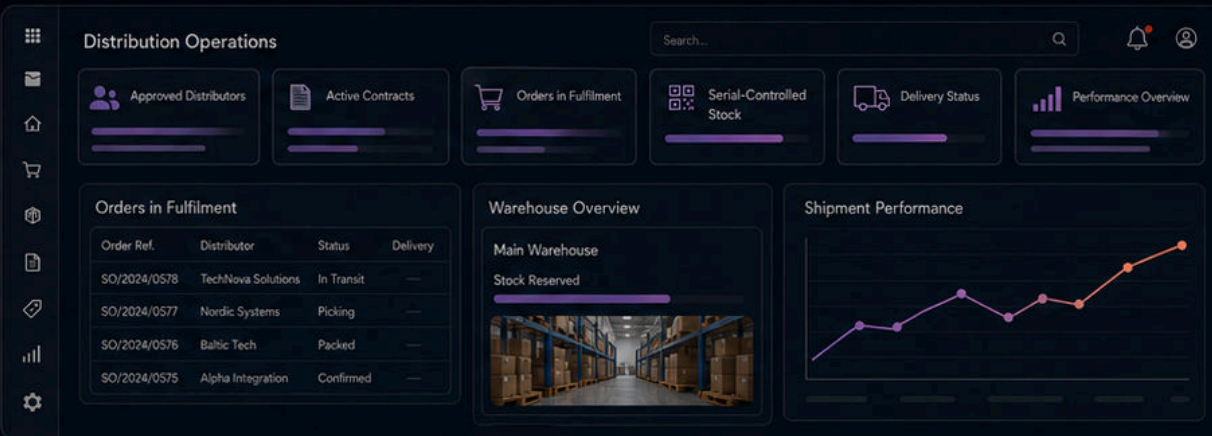
MINI-PC DISTRIBUTION PROGRAM

An Odoo operating system for controlled distributor onboarding, product traceability and reliable fulfilment.



Mini-PC Workstation

- Compact Performance
- Enterprise Reliability
- Serial-Controlled
- Business Ready



THE CHALLENGE

Distributor approvals, pricing access, agreements, serial-controlled inventory and delivery tracking needed to work as one governed process.



THE SOLUTION

Designed a connected Odoo workflow covering distributor onboarding, contract management, sales, warehouse operations, serial traceability, fulfilment and reporting.



BUSINESS VALUE

- Controlled Onboarding
- Reliable Traceability
- Faster Coordination
- Operational Visibility



MY ROLE

ERP Architecture · Workflow Design · Custom Modules · Integrations · Documentation · Production Support

SERIAL TRACEABILITY



One connected workflow from distributor qualification to verified delivery.



usman.codcrafters.org/odoo/mini-pc-distribution

ODOO SYSTEM-OF-RECORD

A governed ERP foundation for trusted inventory, pricing, order and customer data.



THE CHALLENGE

Critical business data was distributed across disconnected processes, creating inconsistent records, manual coordination and limited operational visibility.



THE SOLUTION

Implemented Odoo as the central source of truth with synchronized commerce workflows, automated order and stock processing, controlled access and phased deployment.



BUSINESS VALUE

- ✓ Trusted Master Data
- ✓ Consistent Operations
- ✓ Controlled Access
- ✓ Scalable Foundation



MY ROLE

Solution Architecture · Data Model · Workflow Automation · Security Design · Rollout Planning · Production Support

DATA GOVERNANCE PRINCIPLES



Single Source of Truth



Data Quality & Validation



Role-Based Access



Audit & Traceability



One trusted data foundation connecting commerce, operations and decision-making.



usman.codcrafters.org/odoo/system-of-record

HR & PAYROLL AUTOMATION

14 custom projects connecting employee data, compliance, attendance, performance, leave and payroll.

EMPLOYEE LIFECYCLE



BUSINESS VALUE

- Reliable Employee Records
- Stronger Compliance
- Consistent HR Policies
- Transparent Decisions
- Reduced Manual Follow-Up

MY ROLE

Requirements Analysis · Data Model · Workflow Design · Custom Modules · Security · Automation · Reporting

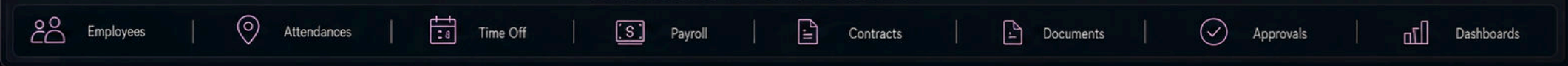
TECHNICAL SCOPE

- EMPLOYEES
- ATTENDANCES
- TIME OFF
- PAYROLL
- CONTRACTS
- DOCUMENTS
- APPROVALS
- DASHBOARDS

ADDITIONAL CUSTOM CAPABILITIES



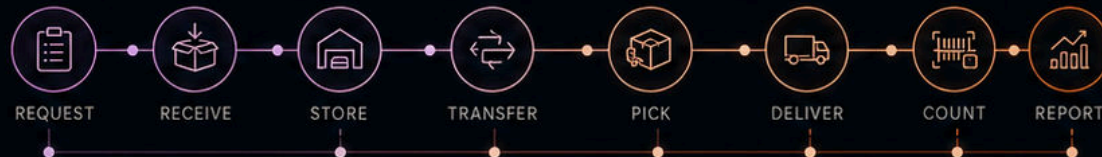
ODOO MODULES POWERING THE SOLUTION



INVENTORY & WAREHOUSE CONTROL

13 custom projects for accurate stock, controlled movement, traceability and multi-warehouse operations.

INVENTORY LIFECYCLE



01 NEGATIVE STOCK CONTROL

Validation rules that stop unauthorized negative inventory before confirmation.

Available • Reserved • Forecast • Validation

Stock Move WH/OUT/00045

General	Product	Wireless Headset	
Operations	Quantity	-5.00	Units
Additional Info	Location	WH/Stock	
	Destination	Partners/Customers	

Validation Error
You cannot validate this transfer.
Insufficient Available Quantity.

Availability Overview

Available	Reserved	Forecast	On Hand
2.00	3.00	-1.00	4.00

02 INTERNAL STOCK REQUESTS

Department requests, approvals and fulfilment tracking in one controlled workflow.

Request • Approve • Reserve • Issue

Stock Request SR/2025/00127 Approved

Department	Engineering		
Requested By	Ali Raza	Required By	16 May 2025
Priority	Normal	Purpose	Project Build

Lines Approvals History

Product	Requested	Reserved	Issued	Status
Network Switch	5.00	5.00	0.00	Reserved
Patch Cable Cat6	20.00	20.00	20.00	Issued
SFP Module	10.00	10.00	0.00	Reserved

Approve

Reserve

Issue

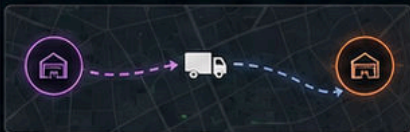
03 MULTI-WAREHOUSE OPERATIONS

Warehouse visibility and automated transfer routes across locations.

Source • Route • Transit • Destination

Transfer Route TR/2025/0048 In Transit

Source	Main Warehouse	Destination	Regional Warehouse
Route	MW → RW (Priority)	Scheduled	18 May 2025



Route Steps	Status	ETA
Main Warehouse	Completed	18 May 09:15
Transit	In Transit	18 May 13:30
Regional Warehouse	Pending	18 May 16:00

04 LOT & SERIAL TRACEABILITY

End-to-end product history for audits, warranty and compliance.

Receipt • Location • Movement • Customer

Serial Number SN7845123001 Active

Product	Industrial Sensor	
Lot Number	LOT-2505-0067	
Manufactured	02 May 2025	
Warranty Until	01 May 2027	

Trace Timeline Movements Documents

Date	Time	Event	Location
02 May 2025	09:12	Received	Main Warehouse
02 May 2025	11:30	Moved	Main Warehouse / Stock
05 May 2025	14:45	Transferred	Main Warehouse → Retail Location
07 May 2025	10:20	Delivered	Customer A
07 May 2025	10:25	In Use	Customer A

BUSINESS VALUE

- ✓ Accurate Stock Position
- ✓ Controlled Movements
- ✓ Complete Traceability
- ✓ Faster Warehouse Decisions
- ✓ Reliable Replenishment

MY ROLE

Process Analysis • Stock Rules • Custom Workflows • Barcode Integration • Security • Reporting • Testing

TECHNICAL SCOPE

INVENTORY

BARCODE

PURCHASE

SALES

LOTS & SERIALS

ROUTES

VALUATION

REPORTING

WAREHOUSE NETWORK

- Main Warehouse
- Regional Warehouse
- Retail Location
- Transit
- Automated Replenishment
- Inter-Warehouse Transfer



Network Insights

Total Warehouses	5
Active Transfers	8
Pending Receipts	12
Low Stock Items	27
Out of Stock Items	3

View Network Dashboard

ADDITIONAL CAPABILITIES



From stock request to final delivery—every movement controlled, visible and traceable.

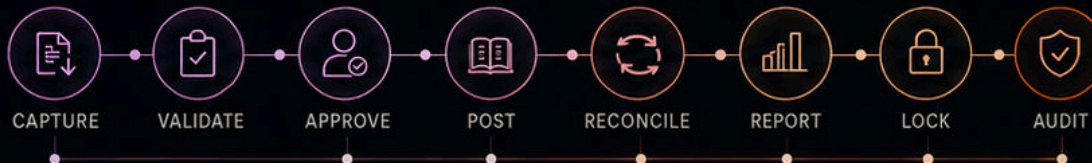


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ACCOUNTING & FINANCE CONTROLS

12 custom projects for accurate transactions, governed approvals, compliant documents and reliable reporting.

FINANCIAL LIFECYCLE



01

PAYMENT PREVIEW

Review payment impact and accounting entries before posting.

Partner • Journal • Amount • Entry Preview

Preview Payment

Partner	Acme Trading LLC
Journal	Bank (USD)
Amount	10,500.00 USD

Entry Preview

Account	Label	Debit	Credit
101000	Bank - USD	10,500.00	0.00
201000	Accounts Payable	0.00	10,500.00
103000	Bank Charges	0.00	0.00

Edit

Simulate

Post

02

ACCOUNT CUSTODY

Track assigned balances, movements and responsible custodians.

Custodian • Allocation • Usage • Balance

Custody Overview

Total Allocated	In Use	Available Balance
1,250,000.00	735,450.00	514,550.00

Custodian	Allocation	In Use	Balance
Finance Team	500,000.00	320,000.00	180,000.00
Ops Manager	300,000.00	210,000.00	90,000.00
Project Lead	250,000.00	150,000.00	100,000.00
Admin	200,000.00	55,450.00	144,550.00

Recent Movements

View All

PRJ-00045	Allocation	150,000.00	15 May 2025
EXP-00078	Usage	-25,000.00	14 May 2025

03

CHECK PRINTING

Generate and track checks using configurable bank-format layouts.

Payee • Amount • Date • Sequence

Checks

New Check

Check No.	Payee	Date	Amount	Status
CHK000123	Alpha Supplies LLC	18 May 2025	8,750.00	Printed

DATE 18/05/2025

PAY TO THE ORDER OF Alpha Supplies LLC \$ 8,750.00

Eight Thousand Seven Hundred Fifty Only DOLLARS

MEMO Office Supplies

AUTHORIZED SIGNATURE

Check Sequence

Next Number	Format	Printer	Status
CHK000124	CHK#####	Default	Active

04

BILINGUAL INVOICING

English and Arabic invoice layouts with clear RTL presentation.

Invoice / فاتورة

Customer / العميل Total / الإجمالي

Invoice		فاتورة	
INV/2025/0456		INV/2025/0456	
Customer		العميل	
Global Solutions Co.		شركة الحلول العالمية	
Description	Amount (USD)	المبلغ (دولاري)	البيان
Consulting Services	5,000.00	5,000.00	خدمات استشارية
Software License	2,000.00	2,000.00	ترخيص برمجيات
Support & Maintenance	1,200.00	1,200.00	الدعم والصيانة
Total	8,200.00 USD	الإجمالي 8,200.00 USD دولار أمريكي	



BUSINESS VALUE

- ✓ Fewer Posting Errors
- ✓ Clear Accountability
- ✓ Consistent Compliance
- ✓ Controlled Periods
- ✓ Reliable Financial Visibility



MY ROLE

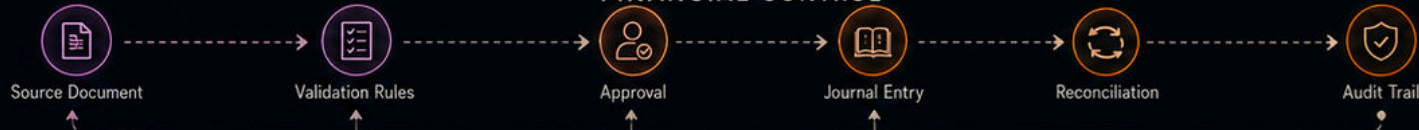
- Requirements Analysis
- Accounting Workflows
- Custom Reports
- QWeb Layouts
- Access Control
- Testing
- Support



TECHNICAL SCOPE

- ACCOUNTING
- INVOICING
- PAYMENTS
- JOURNALS
- MULTI-CURRENCY
- TAXES
- ASSETS
- REPORTING

FINANCIAL CONTROL



ADDITIONAL CAPABILITIES



Extended Chart of Accounts



Multi-Currency



Expense Allocation



Tax Extensions



GL Account Locking



Budget vs Actual



Asset Depreciation



Payment Terms



Financial workflows engineered for accuracy, accountability and audit-ready operations.



usman.codcrafters.org/odoo/accounting-finance

SALES & CRM AUTOMATION

9 custom projects improving lead control, pricing, order accuracy and sales execution.



01 ALTERNATIVE PRODUCTS

Recommended approved substitutes when requested products are unavailable.

Availability · Match · Suggest · Convert

Substitute Products

Requested Product
Wireless Headset WH-100
 Unavailable

Recommended Alternatives

Product	Match	Availability	Action
Wireless Headset WH-200	96%	In Stock	Select
Wireless Headset WH-300	92%	In Stock	Select
Bluetooth Headset BH-50	88%	In Stock	Select

Use Selected

Cancel

02 ORDER AUTOMATION

Trigger controlled order actions and downstream operations from defined business rules.

Validate · Confirm · Reserve · Notify

Automated Order Workflow

Validate Order

All checks passed

Done

Confirm Order

Order confirmed

Done

Reserve Stock

Reservation created

Done

Notify Stakeholders

Customer & Team notified

Done

View Order

Open Log

03 EXCEL ORDER IMPORT

Import and validate high-volume order lines with clear error feedback.

Upload · Map · Validate · Create

Excel Import

File

Orders_May_2025.xlsx

Re-Upload

Upload

Map

Validate

Create

Total Rows	Valid	Errors	Warnings
128	112	16	0

Validation Errors

Row	Field	Issue
15	Product	Product not found
23	Quantity	Quantity must be greater than 0
47	Unit Price	Price is required
89	Customer	Customer not found

Download Errors

Create Valid Orders

04 PRICING & PRODUCT CONTROL

Protect price decisions and restrict products according to customer and business rules.

Customer Rule · Approval · Lock · Audit

Pricing & Product Control

Customer Pricing Rule

Customer	Key Account - A
Price List	Key Account Pricelist
Discount Limit (%)	10 Active

Protected Items

Product	Restriction	Status
Premium Widget	Price Locked	🔒
Pro Service Plan	Discount Restricted	🔒
Enterprise Module	Not Sellable	🔒

Approval & Audit

Last Updated By	Sales Manager
On	18/05/2025 10:45



BUSINESS VALUE

- ✓ Consistent Sales Execution
- ✓ Faster Order Processing
- ✓ Reduced Data Entry Risk
- ✓ Controlled Pricing
- ✓ Clear Pipeline Visibility



MY ROLE

Process Analysis · CRM Workflows · Custom Modules · Import Validation · Access Rules · Automation · Reporting



TECHNICAL SCOPE

- CRM
- SALES
- PRICELISTS
- PRODUCTS
- INVENTORY
- IMPORTS
- AUTOMATED ACTIONS
- REPORTING

SALES CONTROL CENTER

New Leads

Website Inquiry

Product Interest

Partner Referral

Trade Show Lead

+ Add Lead

Qualified

Needs Identified

Budget Confirmed

Decision Maker Engaged

Qualification Complete

+ Add Opportunity

Proposals

Solution Proposal

Commercial Proposal

Technical Proposal

Proposal Sent

+ Add Proposal

Orders

Order Draft

Order Sent

Order Confirmed

Ready for Fulfilment

+ Add Order

Follow-Ups

Proposal Follow-Up

Order Follow-Up

Payment Follow-Up

Customer Check-In

+ Schedule Follow-Up

Pipeline Health

Lead Flow

Conversion Flow

Order Flow

Follow-Up Health

Data Quality

ADDITIONAL CAPABILITIES



Sales Sequences



Client ID Management



Sales Templates



Restricted Products



Odoo 16 Sales Setup



From first lead to confirmed order—sales workflows designed for speed, control and accuracy.



usman.codcrafters.org/odoo/sales-crm

MANUFACTURING & REPAIR OPERATIONS

Connected planning, costing, quality, maintenance and workshop execution.



01 JOB COSTING

Track material, labour and overhead cost against each production or repair job.

Estimate · Consume · Allocate · Review

Job Cost Summary

Job Reference	JC/2025/0001
Product	Gear Assembly
Quantity	100.00 Units

Cost Component	Estimated	Actual	Variance
Material	4,250.00	4,120.00	-130.00
Labour	2,650.00	2,780.00	130.00
Overheads	1,100.00	1,060.00	-40.00
Total Cost	8,000.00	7,960.00	-40.00

02 BOM VERSION CONTROL

Govern product revisions with effective dates and controlled change history.

Revision · Approval · Effective Date · Trace

Bill of Materials

Product	Gear Assembly
Active BOM	BOM/GA/v3

	v1	v2	v3 (Active)
Revision	Effective Date	Status	Changes
v3	01/05/2025	Approved	5
v2	15/01/2025	Obsolete	3
v1	01/09/2024	Obsolete	2

Compare Revisions

03 QUALITY CHECKPOINTS

Capture inspection results, defects and corrective actions during production.

Check · Record · Hold · Release

Inspection Plan

Operation	Assembly
Work Order	WO/2025/0023

Checkpoint	Specification	Result	Status
Dimension Check	10.00 ± 0.10	10.02	Pass
Torque Check	25 ± 2 Nm	24.6	Pass
Visual Inspection	No scratches	OK	Pass
Final Function Test	100% functional	Fail	Hold
Defects	1	Status	On Hold

View Quality Log

04 WORKSHOP REPAIR

Manage intake, diagnosis, job cards, parts, labour, invoicing and delivery.

Receive · Diagnose · Repair · Invoice

Repair Job Card

Job No.	RJC/2025/0187	In Progress
Customer	Walk-in Customer	
Item	Industrial Motor - 7.5kW	
Received	12/05/2025	Due Date 16/05/2025

Diagnosis Parts Labour Summary

Issue	Overheating and abnormal noise
Root Cause	Bearing worn out
Action Plan	Replace bearings and test run

Create Invoice



BUSINESS VALUE

- ✓ Clear Production Cost
- ✓ Controlled Revisions
- ✓ Consistent Quality
- ✓ Visible Work Progress
- ✓ Connected After-Sales Service



MY ROLE

Process Design · MRP Customization · Costing Logic · Quality Workflows · Repair Modules · Reporting · Testing



TECHNICAL SCOPE

- MRP
- BOM
- WORK CENTERS
- QUALITY
- MAINTENANCE
- REPAIRS
- INVENTORY
- ACCOUNTING

CONNECTED OPERATIONS



ADDITIONAL CAPABILITIES



Production Routing



Maintenance Scheduling



Project Documents



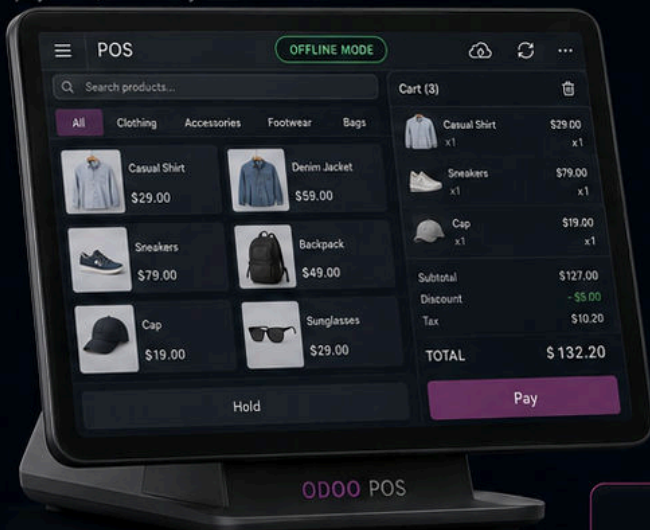
From planning and production to maintenance and repair—one controlled operational workflow.



usman.codcrafters.org/odoo/manufacturing-repair

POS, RETAIL & eCOMMERCE

Connected selling experiences across store, web, payment, inventory and fulfilment.



ODOO POS

01



MULTI-PRICE CONTROL

Retail, wholesale and customer-specific pricing from governed price lists.

02



REAL-TIME STOCK SYNC

Consistent availability across POS, website, warehouses and orders.

03



OFFLINE POS CONTINUITY

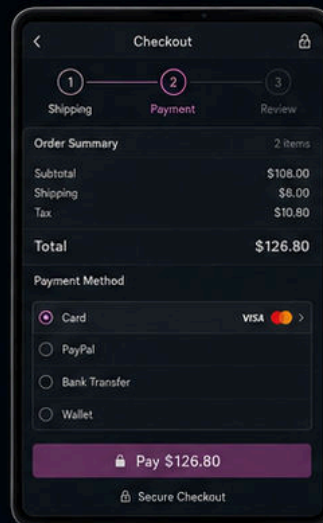
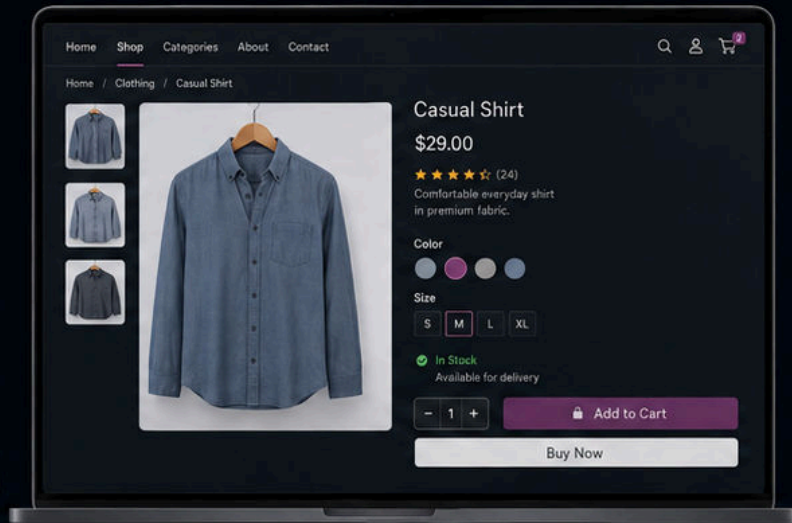
Continue store transactions offline and synchronize safely when connectivity returns.

04

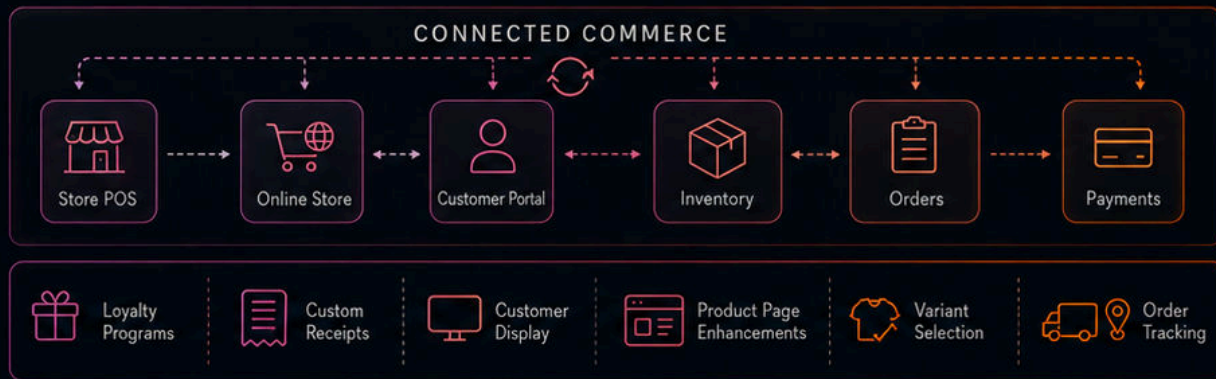


CHECKOUT & PAYMENTS

Responsive product experience, validation, promotions and secure payment workflows.



CONNECTED COMMERCE



BUSINESS VALUE

- ✓ Consistent Channel Experience
- ✓ Accurate Product Availability
- ✓ Flexible Pricing
- ✓ Reliable Store Operations
- ✓ Connected Fulfilment



MY ROLE

Commerce Architecture · POS Customization · Website UI · Inventory Sync · Checkout Logic · Payment Integration · Testing



TECHNICAL SCOPE

- POS
- WEBSITE
- eCOMMERCE
- SALES
- INVENTORY
- PRICELISTS
- PAYMENTS
- LOYALTY



One connected commerce engine—from product discovery to payment, fulfilment and retention.



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DOCUMENTS, INTEGRATIONS & AUTOMATION

Secure information flows connecting documents, external systems, business rules and reliable execution.



01 SECURE DOCUMENTS

Portal Access · Version Control · Role-Based Security · Audit History

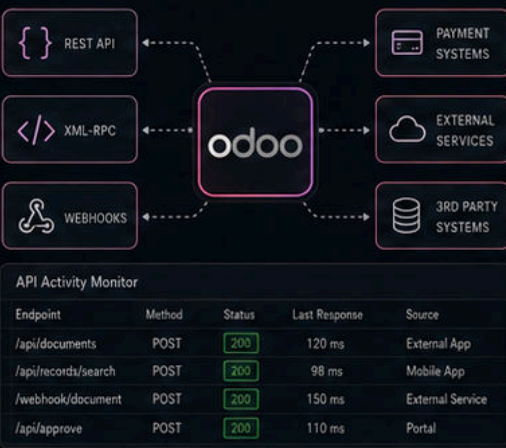
Documents	Name	Type	Owner	Access	Version	Expiry Date
Search documents...	Service Agreement.pdf	PDF	Legal	Internal	v2.1	15 Jun 2025
All Documents	NDA_unsigned.pdf	PDF	Legal	Shared	v1.0	30 Jul 2025
Favourites	Policy_Manual.docx	DOCX	HR	Internal	v3.0	—
Shared with Me	Tax_Exemption_Cert.pdf	PDF	Finance	Internal	v1.4	10 May 2025
My Documents	Vendor_Onboarding_Form.pdf	PDF	Operations	Portal	v2.0	—
Recent	Employee_ID_Documents.zip	ZIP	HR	Internal	v1.1	—
Trash						
TAGS						
Contracts						
Compliance						
HR						
Finance						

Version History (Service Agreement.pdf)				
Version	Modified On	Modified By	Changes	
v2.1	10 May 2025 10:45	Legal Manager	Updated terms & renewed clause	
v2.0	02 Apr 2025 09:20	Legal Officer	Initial draft with attachments	
v1.0	12 Mar 2025 08:15	System	Document created	

Access Overview	
Internal Users	12
Portal Users	5
External Share	3
Public Access	No

02 INTEGRATION GATEWAY

REST APIs · XML-RPC · Webhooks · External Services · Payment Systems



03 AUTOMATION ENGINE

Scheduled Jobs · Queues · Notifications · Business Rules · Monitoring

Jobs Queue

Scheduled Jobs

Notifications

Rules

Logs

Job	Status	Queue	Retries	Last Run	Next Run
Document Expiry Check	Success	default	0	10 May 10:15	10 May 11:15
Approval Reminder	Queued	mail	0	—	10 May 10:30
OCR Processing	Running	ocr	1	10 May 10:22	—
Webhook Delivery	Retry	webhook	2	10 May 10:18	—
Audit Log Export	Success	report	0	10 May 09:45	10 May 12:45

Job Details: OCR Processing

StatusRunning

Queueocr

Started At10 May 2025 10:22

Retries1

Progress65%

Recent Logs

10:22:15Job started

10:22:16Document fetched

10:22:18OCR in progress

10:22:32Data extracted

10:22:35Saving results

10:22:38Job enqueued for post-processing

BUSINESS VALUE

- ✓ Secure Information Access
- ✓ Reduced Manual Handling
- ✓ Reliable System Integration
- ✓ Traceable Automation
- ✓ Maintainable Delivery

MY ROLE

Architecture · Custom Modules ·
API Design · OCR Workflow ·
Access Security · Background Jobs ·
Tests · Monitoring

TECHNICAL SCOPE

- DOCUMENTS
- PORTAL
- OCR
- REST API
- XML-RPC
- WEBHOOKS
- CELERY
- AUTOMATED TESTS



01 EXPIRY & COMPLIANCE

Track critical dates and trigger reminders, escalation and renewal actions.



02 OCR & DATA CAPTURE

Extract Urdu and English document content into structured review workflows.



03 APPROVAL ROUTING

Direct documents and transactions through role-based approval stages.



04 RELIABLE PROCESSING

Use controlled background execution, logs, retries and status visibility.



From document capture to external action—secure, connected and fully traceable.



usman.codcrafters.org/odoo/integrations-automation

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LET'S BUILD BETTER OPERATIONS

From complex business requirements to secure, scalable and maintainable Odoo solutions.



01 · DISCOVER

Requirements · Workflows · Success Criteria



02 · ARCHITECT

Data Model · Security · Integration Plan



03 · BUILD & VALIDATE

Custom Modules · Testing · Demonstrations



04 · LAUNCH & SUPPORT

Deployment · Documentation · Continuous Improvement



Clear Communication



Production-Grade Engineering



Controlled Delivery



Long-Term Support



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